

## Message Text

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PAGE 01 TUNIS 01664 111632Z

ACTION EB-08

INFO OCT-01 EUR-12 NEA-10 ISO-00 XMB-04 TRSE-00 FPC-01

CIAE-00 INR-07 NSAE-00 FEA-01 OMB-01 FRB-01 /046 W

-----120544Z 126999 /10

R 111607Z MAR 77

FM AMEMBASSY TUNIS

TO SECSTATE WASHDC 6032

INFO USDOC WASHDC

AMEMBASSY BONN

AMEMBASSY VIENNA

UNCLAS TUNIS 1664

DEPT PASS EXIM BANK

E.O.11652: N/A

TAGS: BEXP TS

SUBJECT: CONTRACT FOR SUPPLY AND INSTALLATION OF A STEAM  
POWER PLANT AWARDED TO GERMAN AND AUSTRIAN FIRMS

H

REF: 75 TUNIS 7245 AND SUBSEQUENT

1. THE CONTRACT FOR CONSTRUCTION OF THE 300 MEGAWATTS  
CAPACITY STEAM POWER PLANT AT SOUSSE WAS AWARDED TO A  
CONSORTIUM OF THREE FIRMS: THE KRAFTWERK UNION AKTIENGESELL-  
SCHAFT OF GERMANY (32 PERCENT); SIMMERING GRAZ PANKER (48  
PERCENT) AND SIEMENS OSTERRICH (20 PERCENT) BOTH AUSTRIAN,  
WITH KWU BEING THE COORDINATOR OF THE GROUP. THIS TURNKEY  
PROJECT, EXCLUDING CONSTRUCTION OF THE BUILDING, WHICH WILL  
BE AWARDED TO A LOCAL CONTRACTOR, WILL BE CARRIED OUT IN TWO  
PHASES: THE FIRST WILL ENTER PRODUCTION ON APRIL 15, 1980  
AND THE SECOND ON SEPTEMBER 15, 1980. EACH WILL PRODUCE  
155 MEGAWATTS.

2. A SUPPLIER CREDIT WILL BE GRANTED BY THE AUSTRIAN  
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LANDERBANK TO COVER 90 PERCENT OF THE COST OF THE EQUIPMENT  
SUPPLIED FROM AUSTRIA, ESTIMATED AT \$65 MILLION. EQUIPMENT  
ORIGINATING FROM GERMANY WILL ALSO BE 90 PERCENT FINANCED BY  
GERMAN SUPPLIER CREDITS OF \$34 MILLION, GUARANTEED BY  
HERMES. THE TOTAL COST OF THE EQUIPMENT PORTION OF THE PROJECT  
IS DIVIDED INTO U.S. \$99,815,317 IN FOREIGN EXCHANGE AND  
TD 1,359,000.

3. AS STRESSED BY MR SADOK BAHROUN, PDG OF THE  
SOCIETE TUNISIENNE D'ELECTRICITE ET DU GAZ (STEG) THIS IS THE  
LARGEST PROJECT UNDERTAKEN BY STEG SINCE ITS CREATION. COMP-  
ETITION WAS VERY STIFF AND IT TOOK STEG ONE YEAR

TO STUDY OFFERS AND MAKE FINAL DECISION. THE POWER  
PLANT WILL BOOST THE ECONOMY OF THE SHAEL AREA WHERE THE  
TOURIST INDUSTRY IS GROWING AND LIGHT INDISTRY IS EXPANDING.

5. WESTINGHOUSE WAS ACTIVELY BIDDING ON THIS PROJECT.  
MULCAY

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
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**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
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**Executive Order:** N/A  
**Errors:** N/A  
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**Review Markings:**  
Margaret P. Grafeld  
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